

Message Text

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ACTION AF-07

INFO OCT-01 ISO-00 EB-06 AID-05 CIAE-00 FRB-01 INR-07

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FM AMEMBASSY COTONOU

TO AMEMBASSY ABIDJAN

USDOC WASHDC

INFO SECSTATE WASHDC 6664

UNCLAS COTONOU 1671

EO 11652: NA

TAGS: PBRO, EAID, DM, US

SUBJ: USAID LOAN TO SMALL ENTERPRISES

DOC FOR OIM/BIC/AFRICA: REDSO FOR CLARK

1. DURING CALL ON BABA MOUSSA, DIR OF THE DAHOMEAN DEVELOPMENT BANK, HE RAISED QUESTION OF USG REQUIREMENT ON ORIGIN OF MATERIAL PURCHASED UNDER USAID LOAN TO ENTENTE FOR SMALL ENTERPRISES. DAHOMEAN DEVELOPMENT BANK WAS INFORMED BY DEYOUNG THAT PURCHASES MUST BE MADE IN US OR IN THIRD WORLD COUNTRIES. IT WAS OUR UNDERSTANDING THAT MATERIAL CAN COME FROM ANY SOURCE, THOUGH NATURALLY PREFER US SUPPLIERS TO BE USED TO EXTENT POSSIBLE. FOR REDSO: PLEASE ADVISE ASAP WHAT RESTRICTIONS IF ANY ARE PLACED ON SOURCES OF SUPPLY.

2. IN ADDITION, BABA MOUSSA PRESENTED US WITH LONG LIST OF PRODUCTS NEEDED FOR VARIOUS PROJECTS AND ASKED THAT WE SUPPLY HIM WITH PRICE QUOTES FROM US SOURCES SO THAT HE COULD DETERMINE IF US GOODS ARE COMPETITIVE. THIS LIST INCLUDED MACHINERY TO MAKE FOLLOWING PRODUCTS: ICE (4 TONS PER DAY) BAGGED PEANUTS (1 TON PER DAY); FRUIT JUICE (3 TONS PER DAY); COOKIES (1 TON PER DAY); FISHING NETS (10 TONS PER DAY); UNDERWEAR (500 PIECES PER DAY); SOCKS (1200 PER DAY); LIGHT BULB FILA-
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MENTS (1000 PER DAY); BROOMS AND BRUSHES (300 PER DAY); CARD-

BOARD CARTONS (180 TONS PER YEAR); PLASTIC SHOPPING BAGS (15,000 PER DAY); PLASTIC BRIEFCASES (400 PER DAY); PLASTIC WARDROBES (20 PER DAY); BALLPOINT PENS (2 MILLION PLUS 30,000 BUTTONS FOR RETRACTABLE MODELS); PLASTIC RAINCOATS (160 PER DAY); ALUMINUM DOORS AND WINDOWS (40 COMS PER YEAR); TRAILERS FOR BICYCLES (20 PER DAY); KNIFES AND JACKKNIVES (50,000 PER YEAR); FUEL AND COAL COOKING STOVES (25 PER DAY); CHICKEN WIRE FENCE (60 SQUARE METERS PER HOUR); CAR BATTERIES (600 PER MONTH).

3. FOR USDOC: PLEASE ADVISE ASAP IF ON BASIS ABOVE YOU COULD SUPPLY ROUGH PRICE QUOTES FOR US-ORIGIN MACHINERY. IF NOT, ADVISE IF WE SHOULD SUBMIT TOP REPORTS FOR THE ABOVE ITEMS, WHICH WOULD UNFORTUNATELY TAKE MANY WEEKS BEFORE WE COULD GET A RESPONSE.

4. WOULD APPRECIATE QUICK REPLY AS BABA MOUSSA IS ANXIOUS TO GET MOVING ON PROJECTS AND HAS ALREADY TELPHONED EMBASSY TO SEE IF WE HAVE ANSWER FOR HIM.
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